

**Lender Training
Web-based Seminars
October, November, December, 2010**

Date and Time	Topic
Tues, Oct. 12, 10:00 a.m.	Pre-Purchase Reviews – see SOP 50 50, Appendix 21 for SBA Form 1184
Wed, Oct. 27, 12:00 noon	SOP 50 10 5(c) – This revision is effective 10/01/2010 – join us to review the most significant changes
Thurs, Nov. 4, 12:00 noon	Lunch & Learn – open forum – Greta Johansson will be on the line for one hour to field whatever questions you have – telephone and electronic ‘chat’ features will be available for questions
Tues, Nov. 9, 10:00 a.m.	*The SBA Loan Package – packaging, completeness and submission
Wed, Nov. 17, 8:30 a.m.	Roundtable Discussion – How to clear hurdles and increase your SBA participation – open forum
Thurs, Dec. 9, 12:00 noon	Lunch & Learn – SBA Lender Portal and Risk Ratings – Gaining Access, Content and Ratings – why you should care
Tues, Dec. 14, 10:00 a.m.	E-Tran for Servicing and Portfolio Review

General information

- All seminars, unless you receive special notice, are accessible by telephone at 1-866-740-1260
- Also for all seminars, log into www.readytalk.com
- For both phone and web site, use access code 3015603
- All sessions are recorded
- Sessions will generally last about 1 hour; some subjects may require a longer window and are marked above with an asterisk

Links to recordings of prior presentations

ETran – please note that ETran is in expansion mode, and new features have been developed since this 3/16/2010 presentation: <https://cc.readytalk.com/play?id=a5ctmo>

Loan Authorizations – 7(a) loans: <http://cc.readytalk.com/play?id=144ugy>

Small or Rural Lender Advantage – simplified submissions for small loans: <http://cc.readytalk.com/play?id=p5kd2>

SBAExpress Purchase: <https://cc.readytalk.com/play?id=8001gi>

7(a) Liquidation and Purchase: <http://cc.readytalk.com/play?id=92vqd2>

504 Liquidation: <http://cc.readytalk.com/play?id=hpac9r>